

Cyber Security in Higher Education

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Esteemed Panel ... Cyber Security in Higher Education ASMGi



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MODERATOR



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Agenda

- Cyber Landscape in Higher Education
- Discussion Topic #1 Strategy
- Discussion Topic #2 Assessments
- Discussion Topic #3 Solutions
- Discussion Topic #4 Data Center
- Conclusion + Key Points
- Questions + Closing Remarks





Cyber in Higher Education is Challenging because ...



Vulnerabilities and unique challenges in higher education

Data variety: Any business must protect employees, customers and internal data. This is true for higher education as well, but institutions also house, feed and protect people. They administer financial aid, accept donations, conduct research involving people and animals and create inventions and intellectual property (IP). This results in a breadth of data types rarely seen in other kinds of organizations.

Decentralization: In corporate environments, a select few manage the majority of data. Higher education operates in a largely decentralized manner. Many people with different skill sets and needs collect, process and store the data, which heightens the challenge of protecting data.

Varied rules and regulations: The wide scope of work being carried out in educational institutions is subject to many different standards, regulations and legal requirements that make it difficult to follow a single regulatory framework.

Higher education sits at a nexus. These institutions deal with innumerable compliance requirements across disciplines. While the Family Educational Rights and Privacy Act (FERPA) is an obvious exception, most cyber and privacy laws are not designed to address higher education institutions specifically. Educational institutions are nevertheless impacted. For example, the Health Information Portability and Accountability Act (HIPAA) was designed for hospitals and healthcare providers, but any campus health center or research institute may also be subject to its privacy and security requirements. Similarly, the Gramm-Leach-Bliley (GLBA) Act was meant to regulate financial institutions, but on-campus departments collecting financial information or taking payments are legally bound to restrictions related to financial privacy and safeguards.

Funding: Most organizations struggle to secure large allocations for preventative measures like cybersecurity management. For higher education, the challenge is severely magnified. In many cases, funds are influenced by lawmakers, trustees and donors. Sometimes, regulations hinder what can be done.

Educational institutions also face more difficult decisions related to funding allocations than private sector entities. It is not a simple matter of diverting funds from a marketing campaign or even shareholder dividends. For a university, funding choices often come down to decisions about specific investments in the health and wellbeing of students. Choosing between expenditures like capital improvements or scholarships and cybersecurity initiatives will never be an easy decision to make.



Cyber in Higher Education is Challenging because ...



Cyber threats to higher education

A United States Department of Homeland Security assessment on cybersecurity risks in academia does not mince words: "We have high confidence in our primary judgment that U.S. university and college networks face a persistent threat as targets of opportunity for unwitting hosting of malicious cyber activity and cybercrime."

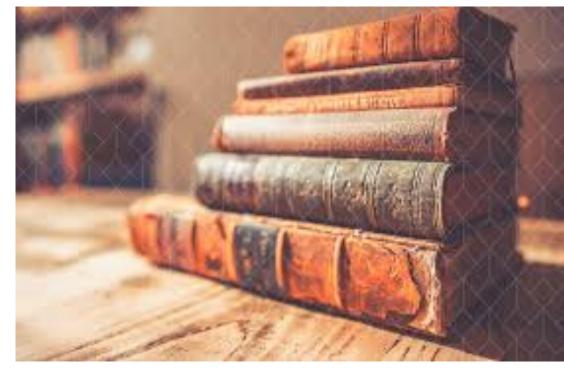
In the face of considerable cyber risk, institutions need to consider four main threat actors:

Nation states – These are countries and nation-state actors looking for IP or intelligence, from cancer research to defense information such as research on missile guidance defense systems. Their primary interests are research data and personally identifiable information (PII).

Criminal syndicates – These actors are going after data they can monetize – credit cards social security numbers and other PII.

Hacktivists – Hacktivists are not typically driven by a monetary goal. They seek to embarrass institutions or otherwise reveal information to defame institutions.

Insiders – Every institution deals with people who are employed or have a relationship with the institution. Colleges and universities are no different. Disgruntled employees or otherwise misled internal actors are always a threat for fraud, unauthorized information disclosure or other breaches.



Cyber in Higher Education is Challenging because ...





Threat vectors in higher education

Educational institutions face many of the same vulnerabilities as other organizations, but they are often intensified. Following are a few of the most common threat vectors:

Phishing: The average institution must contend with phishing attacks on hundreds or thousands of employees. A successful phishing attack might hit just one percent of them. Universities have tens of thousands of students, faculty, staff and alumni. More potential victims exist due to the sheer numbers and the dispersal of data throughout an institution. Phishing also presents an additional threat for universities given their historical openness for the dissemination of knowledge. For example, names, titles and contact information for university personnel are often included in publicly available online directories and organizational charts. Imagine then, how easy it would be for an attacker to contact an accounting clerk pretending to be the clerk's supervisor that is requesting an urgent wire transfer.

Software vulnerabilities: All software has vulnerabilities. That's why patches are constantly being issued by vendors. Universities face a special challenge due to the sheer volume of systems and vendors that they have work with and support. They'll never have one software vendor for all of the software they require. Student information systems, web applications and payment systems are just a few of the software systems that bad actors seek to exploit.

Access control: Educational institutions typically have a large number of people with access to different systems. Different departments, contracts and mandates all have different cybersecurity requirements. Institutions need to plan for a variety of specific requirements around access, password control, multi-factor authentication and remote access.

Viruses, malware, ransomware: These are any attack designed to cause harm to a system or steal data. Typically, these are delivered through phishing, but not always. A bad actor could gain access to one system and then use it to send malware to many other people.

The internet of things: Any cyber-to-physical connected device falls into this category, including, for example: watches and fitness trackers, door-lock security systems, security cameras, HVAC, electrical, lights and other connected infrastructure. Systems like these don't typically have the same cyber controls built into their software as an institution's other technology systems. In other words, leaders don't always realize these systems can be exploited or used as attack vectors.



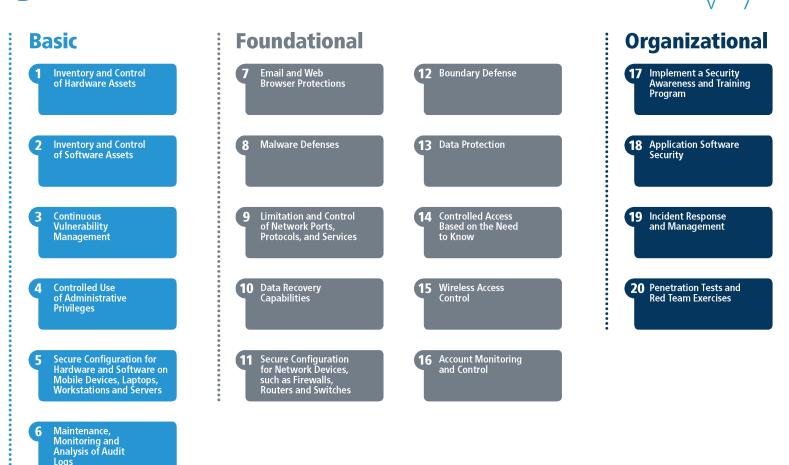
#1 STRATEGY

Does your Cyber Strategy align with your University's Strategic Plan?



CIS Controls[™]





9/25/2019



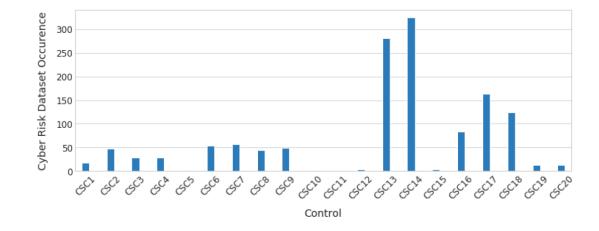


Figure 1: Shows the total number of times a CIS control could have prevented a cyber breach

The 3 most frequently affected controls from our analysis are:

CIS 14—Controlled Access Based on the Need to Know: This covers all the cases when the network was not properly segmented based on application and data sensitivity, e.g. cases when retailer's Point Of Sale (POS) devices were on the same network as regular employee endpoints. It also includes cases when shared folders were not properly protected with access controls and unauthorized people had access to sensitive data such as IP, PII, PHI, PFI, etc. Finally, scenarios such as unencrypted hard drives lost during transport by 3d parties, stolen unencrypted laptops, and disk drives.

CIS 13—Data Protection: This control covers all scenarios related to data stolen from undocumented or misplaced storage locations (laptops, network drives, 3d party cloud providers, etc.), data backups, legacy databases, and applications. Additionally, it includes cases when raw data in the clear text were exfiltrated without detection.

CIS 17—Implement a Security Awareness and Training Program: Covers all cases of fishing and more general cases when the attacker requested an employee to make some action such as making a wire transfer, sending a tax form or other sensitive information. Any unintentional disclosure of sensitive data to the attacker is included as well.

ASMGi



SafeBreach Attack Simulator Gain Continuous Visibility into Your Security Posture **Prioritize** Your Resources and Responses

Remediate Your Security Gaps



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Quantifying Cyber Risk

- Leverage what you have
- Bring security closer to the business
- Create a common language to discuss cyber risks
- Prioritization = Align budgets with initiatives that provide actual economic impact

Risk Max S215M 0 Espected S9.7M 0 Today	5157M O 5131M O 56.4M O 54.5M O 808out 81 Rollout 82	\$117M Q 3.7M Q Rollout #3	598M Q 592M O 53.2M Q 52.9M O 53.2M Q 52.9M O S3.2M Q 52.9M O	SB4M O S3.6M O S365K O Rollout #6 Insurance Rollou orde	it		
Recommendations (prioritized order)	Value Shift	Cost	Reduction in Expected Loss	Đ	spected Loss		
Today				Expected			
Today				\$0 \$ 9.7M	\$215 M		
Rollout #1 Fully implement CIS Control 1: Inventory and Control of Hardware Assets	CIS #1 31% → 99 %	(77.0)	3,262.3		\$157M		
Rollout #2 Fully Implement CIS Control 1: Inventory and Control of Software Assets	CIS #2 36% → 99%	(78.1)	1,892.7		\$131M		
Rollout #3 Fully Implement CIS Control 4: Controlled Use of Admin. Privileges	CIS #4 43% → 99 %	(30.0)	797.4	о \$ 3.7М	\$117M		
Rollout #4 Fully Implement CIS Control 3: Continuous Vulnerability Management	CIS #3 50% → 99 %	(68.6)	575.8	0 \$ 3.2M	\$98M		
Rollout #5 Fully Implement CIS Control 5: Secure Config. for HW and SW on machines	CIS #5 <mark>38% → 99</mark> %	(30.0)	289.6	0 \$ 2.9M	\$92M		
Rollout #6 Fully Implement CIS Control 6: Mainten., Monitoring and Analysis of Audit Logs	CIS #6 53% → 99%	(24.5)	261.0	-0	\$84M		
Insurance Transfer the risk into a cyber risk policy with \$3M deductible and \$100M limit		(2,665.0)	1,742.8	> \$861K \$3.0M			
Total		(2,973.2)	8,821.6				

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The Benefits of **Quantification**

Internal:

- $\rightarrow\,$ Enhances CISO and CFO / CEO dialogue and understanding
- $\rightarrow\,$ Financial measurement of balance sheet impact
- → Financial accuracy and substantiation of cyber budget requirements and application
- → Assimilation of cyber risk into enterprise risk management (ERM)
- $\rightarrow\,$ Acceptance of CISO role as a strategic function



ZAY Venture

→ Enables CEO to present tangible assessment of cyber risk

to stakeholders

External:

- → Enhances financing prospects
- → Strengthening of company's position with External constituents (e.g. regulators, etc.)
- \rightarrow M&A and other growth strategy advantages
- → Enables superior risk solutions (insurance; capital markets; security tech channel sales)

At the Center is CISO, CFO & CEO Synchronicity



#2 ASSESSMENTS

How many assessments do you do to meet your Compliance and Privacy requirements?



Compliance

PCI-DSS HIPAA FERPA GLBA FISMA

Frameworks

NIST ISO/IEC 27001, 2 CIS



Common Controls Framework (CCF)

CIS Critical Security Controls

CIS CRITICAL SECURITY CONTROL	NIST 800-53 rev4*	NIST Core Framework	DHS CDM Program	ISO 27002:2013	150 27002:2005	NSA MNP	Au Top 35	NSA Top 10	GCHQ 10 Steps	UK Cyber Essentials	UK ICO Protecting Data	PCI DSS 3.0	HIPAA	FFIEC Examiners Handbook	COBIT 5	NERC CIP vS	NERC CIP v4	NERC CIP v3	Cloud Security Alliance	FY15 FISMA Metrics	ITIL 2011 KPIs
Inventory of Authorized & Unauthorized Devices	04-7 84-32 51-4 01-4 54-4 PH-5 52-17	IDJAH-1 IDJAH-3 INLD5-3	• HART Earlson Aust Management	AB.1.1 A9.1.2 A13.1.1	AZIJI A10.62 A10.61 A11.46	Kap Toor Network Saudine Hanagement Decement Toor Network Lag Management					 Inappropriate Locations for Processing Data 	24	* 164310(5): Workstation Un - 1 * 164310(c): Workstation Security - 1	• Kuz Sezerity • User Equipment Sezerity (Workstation, Laptop, Handbeld)	 AP013: Manage Security DSBS: Manage Security Services BAUDI: Manage Assets 	08402-5 N 08402-5 N2	OP-802-4 82 OP-805-4 82 OP-802-4 83 OP-806-4 83	CP4023 NJ CP4033 NS CP4023 N2 CP4043 M CP4023 N2 CP4043 N3 CP4023 N3 CP4053 N2 CP4023 M CP4063 N3	DCS-01 H25-89 H25-15	1: System Inventory 2: Cartinuous Monitorio	Mornation Security Nanagement
2 Inventory of Authorized & Unauthorized Software	04-7 01-8 54-4 54-4 01-2 01-10 52-18 PH-5 01-11 52-34	10.41%-2 191.054	HWRF Randware Asset Managements SWRF: Sofoware Asset Management	A1251 A1262		• Bauline Hanapenent Essentable Cantont Restrictions • Configuration and Change Nanapenent	1 14 17	Application Whitelisting			• Decommissioning of Software or Services		+ 164310(b): Workstation Um - 1 + 164310(c): Workstation Security - 1	• Heat Security • User Equipment Security (Workstation, Laptop, Handheld)	+ APO13: Hanage Security + DSBS: Hanage Security Services				000-04 H05-3 H05-04 H05-15	1: Spitem Inventory 2: Continuous Monitoria	Mornation Security Nanagement
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4 Continuous Vulnerability Assessment & Remediation	GL-2 BL-5 SL-4 GL-7 SC-34 SL-7	10.04-1 0E.05-0 10.04-2 16.04-3 Ph.19-12	• VIL: Valuerability Ranagement	A12.6.1 A14.2.8	A1241 A1312 A1522	 Patch Haragement Log Management Configuration and Change Management 	1 3	 Take Advantage of Software Improvements 		• Path Nangement	• Saliware Opdates	41 42 112	+ 164310(b): Workstation Um - k + 164310(c): Workstation Security - k	• Keut Security • User Equipment Security (Workstation, Laptop, Handheld)	= APO13: Manage Security = DSBS: Manage Security Services	(19-417-5 12 (19-410-5 13		CP-405-3 M CP-407-3 K8 CP-407-3 M	16-45 H05-15 H05-19 TVH-42	2: Caránuaux Monitoria	termation Security Ranagement
5 Controlled Use of Administrative Privileges	AC-2 AC-19 UA-5 AC-4 CA-7 SI-4 AC-17 UA-4	MLIGA MLNGQ MLNGQ MLMGQ		49.1.1 4922 - 4926 4921 4941 - 4944	A3644 A3151 - A3153	- User Access - Bandine Management - Log Management	4 9 11 25	• Castral Administrative Privileges	• Kunitaring	- Access Control	 Configuration of S2. and T25 Default Credentials 	ม ม-ม ม-ม ม	+ 164310(b): Workstation Um - k + 164310(c): Workstation Security - k	 Automication and Asses Controls 	= APO13: Manage Security = DSBS: Manage Security Services	OP-014-5 IIS	0P403-4 NS 0P405-4 N3 0P404-4 NA 0P406-4 N3 0P405-4 N2 0P407-4 N3	OP-004-3 M OP-006-3 K3	805-16	3: Identity Codential & Actus Management	Mornation Security Nanagement
Maintenance, Monitoring,	N-23 AB-4 AB-11 B-10 AB-2 AB-7 AB-12 S-4 AB-3 AB-4 AB-13 AB-4 AB-9 AB-14 AB-5 AB-10 GL-7	HLPF-1 DEDH-3 DEJR-3 DEDH-4 DEDR-1 DEDH-5 DEDR-2	• Generic Audit Manitaring	A1241 - A1244 A127.1	A10.101 - A10.103 A10.106	• Leg Management	15-16 35		• Kanitoring			16.1 - 16.7	 164388(a)(1): Searity Hangement Process - Information System Activity Review R 164388(a)(5): Searity Accesses and Training - Lap-in Numinoing A 	• Security Manitoring	• APO13: Manage Security • DSBS: Manage Security Services	014017-5 M	CIP-405-4 N3 CIP-407-4 Na	074053 KB 074073 Ka	16-81 16-83		Mornation Security Nanagement
7 Email & Web Browser Protections	04-7 014 01-11 52-15 01-2 01-7 1044 52-34 01-3 01-8 84-5 9-2 01-5 01-8 54-4 9-4	PLP-I	 CPL Configuration Settings Management 	A1424 A1428 A1823	A1522	 Patch Ranaponent Bassine Hanaponent Data-at-Rest Protoction Gonfiguration and Grange Hanaponent 	3-5	Costrol Administrative Privileges Set a Secone Baseline Configuration Take Advantage of Software Improvements	• Secure Configuration	 Secure Configuration Patch Management 		12 13 42 115	+ 164310(b): Workstation Un - I. + 164310(c): Workstation Security - II.	 Heat Security User Equipment Security (Workstation, Laptop, Handheld) 	 AP012: Hanage Security DSB25: Hanage Security Services BA112: Manage Configuration 	CIP-007-5 N2 CIP-010-5 N2	CIP-403-4 No CIP-403-4 No	CIP-403-3 Na CIP-407-3 N3	165-87 H05-15 H05-19 TVH-82	2: Cartinuous Monitorio	Monution Security Ranagement
8 Malware Defenses	01-7 52-44 51-4 52-39 51-3 51-8	HLHT-2 DE.01-4 DE.01-5		A831 A1221 A1323	A1041 - A1042 A1021	Device Accessibility Versu Scamers & Hest Intrusion Network Security Monitoring Prevention System Log Management Security Cateways, Preside, & Terwork	17 34	• Die Anti-Fran File Reputation Servicm • Enable Anti-Exploitation features	 Benorable Nedia Controls Nalware Protoction 	- Kalware Protection		51 - 54	 Id-130((a)(5): Searity Awareen and Training - Protection from Halicines Solware A - Id-1310((a)(5)): Devise and Hodia Controls - Accountability A - Id-1310(6): Workstation Hon - Id Id-1310(6): Workstation Searity - 1 	• Kest Sesarity • Dar Equipment Sesarity (Norkstation, Laptop, Handheld)	= APO13: Manage Security = DSBS: Manage Security Services	CIP-407-5 IC	CIP-407-4 84	CIP-007-3 M	H0541 H05-15 TVH-41 TVH-43	4: Anti-Phinhing & Halware Defense	Information Security Namagement
9 Limitation & Control of Network Ports	8-1 85-4 98-13 8-2 58-11 98-14 8-3 58-16 98-16	MLACS DEAE-1	• Boundary Protection	49.12 412.11 412.12 414.12	AIREI - AIRE2 Airaa	• Basilos Hangement • Godiperation and Change Management	2 B 3 D 12	Linit Workstation-In-Workstation Communication	• Network Security		 Decommissioning of Software or Services Unsecuracy Services 	и	+ 164310(3): Workstation Un - 1. + 164310(c): Workstation Security - 1.	• Network Security	• APO13: Manage Security • DSBS: Manage Security Services	QP407-5 N	CIP-407-4 102	09407-3 10	051-62 165-66 195-64		Mornation Security Nanagement
0 Data Recovery Capability	(2-3 (2-10 19-4	NJP4		A101.1 A123.1	1291A 8391A	• Backup Sensings						95-97	 Id-130(a)(7): Carringray Plan - Data Backup Plan B - Id-130(b)(7): Carringray Plan - Datate Bacwary Plan B - Id-130(a)(7): Carringray Plan - Juning B Jorian Prosodure A - Id-131(a)(7): Doine A Brefa Carbon - Data Bachap A Storage A 	• Encryption	• APO13: Manage Security • DSBS: Manage Security Services		CIP-409-4 84 CIP-409-4 85	CP-809-3 M CP-809-3 NS	H05-11		Information Security Names ment
Secure Configurations for Network Devices	AC4 CA-9 CB-5 BB-4 CA-3 CB-2 CB-4 SC-34 CB-7 CB-3 CB-8 SE-4	MACS MURI MURI	 CPE Configuration Setting: Management Boundary Protection 	A9.12 A12.1.1 A12.1.3		Kap Toor Network Auto Paragement Auto Paragement Configuration and Gauge Decoment four Network	2 3 10	 Set a Secure Baseline Configuration Segregate Networks and Functions 	• Secars Configuration • Notwork Security	 Boundary Firewalls & Internet Gateways Secure Gatiguration Patch Management 	 Software Updates Inappropriate Locations for Processing Data 	ш+ц ц ц		• Network Security	• APO13: Hanage Security • DSB5: Hanage Security Services • BA110: Hanage Configuration	CIP-405-5 NJ CIP-407-5 N2	OP-004-4 M OP-007-4 K3	CIP-403-3 No. CIP-406-3 K3 CIP-404-3 No. CIP-407-3 K3 CIP-405-3 K2	151-02 115-09 1419-03 1105-19 115-06 1119-02	3: Identity Credential &	Information Security Names ment
2 Boundary Defense	AC-4 CA-7 SC-7 AC-17 CA-9 SC-4 AC-30 ON-2 SI-4 CA-3 SA-9	MLAC3 MLAC5 MLMA2 DEAE-1	 Baundary Protection 	ANI 2 A12A1 A1313 A1271 A1323 A1311	A1043 - A1042 A1053 - A1053 A1023 - A1023 A1023 - A1022 A1042 A1042 A1045 A1045 A1045 A1045	Ray har kirourk Sanoing Gatarage, Prozie, and French Archisture Basalan Raugement Basata Raugement Sanota Archister Kroneth Sanoing Reinauch Neurant Electratic Device Lag Raugement	10-11 18-20 23 33-34	• Segregate Networks and Functions	 Home and Rabile Working Manitoring Network Security 	 Boundary Ferwalls & Internet Gateways 	 Configuration of S2. and TES Inappropriate Locations for Processing Data 	11 - 13 13 101 114		• Ketwerk Security • Security Menituring	= APO13: Manage Security = DSBB: Manage Security Services	(1P-405-5 N) (1P-405-5 N2 (1P-407-5 M)		0P-005-3 KJ 0P-007-3 Ki	051-82 165-81 165-86 165-89 1925-14	3: Identity Credential & Access Management 6: Network Defense 7: Boundary Protection	Information Security Hanagement
3 Data Protection	AC3 CA-9 SC4 SL4 AC4 BL4 SC-38 AC43 MP-5 SC-31 CA-7 SA-18 SC-41	MURES MUDS2 MUDS5 MURE2		AB31 A10.1.1 - A10.1.2 A13.2.3 A10.1.5		Metwork Architecture Orice Accessibility Security Gateways, Presies, and Ferwalls Metwork Security Manitoring	26		• Remonable Media Cantrala			ы цв	 161 2004(4) Information Rosce Rangesser - Judicing Radift Can Oscringhause Function 8 164 2016(17) Device and Rodit Canetah - Accountability & 164 2016(17) Exercision and Roscyption A 164 2016(17) Examinism Interfory - Imaging Canetah A 164 2016(17) Examinism Roscetty - Imaging Canetah 164 2016(17) Examinism Roscetty - Imaging C	• Encryption • Data Security	• APO13: Manage Security • DSBS: Manage Security Services	CIP411-5 NJ			091-02 091-05 E021-01 - E021-04 N05-11	5: Data Protection	Monution Security Nanapment
4 Controlled Access Based on the Need to Know	K-1: K-4 K-2 AC-2 AC-34 SC-16 AC-3 CA-7 SL-4 HP-3	MLAGA MLOGO MLAGS MLMFO MLOGI MLMFO	Control Management	A9.1.1		Knowick Architecture Pato-ao-Best Protection Device Accessibility Lag Management User Access	26	• Segregate Networks and Functions	• Kataging Uner Privilegen • Ketwerk Security	• Access Control	 Inappropriate Locations for Processing Data 	13 - 14 43 11 - 13 17	(st) Biggl: boshy Response Theorem (hotoring lyon Kongo Kone Ta st) Biggl: Minuscia Kasa Rappaner st (St)Biggl: Minuscia Kasa Rapp		= APO13: Manage Security = DSDB: Manage Security Services	CIP-005-5 KJ CIP-005-5 K2 CIP-007-5 M CIP-011-5 KJ	CP-604-4 84	CIP-403-3 N5 CIP-404-3 M CIP-405-3 N2 CIP-406-3 N3	051-02 165-09 1925-11		Information Security Management
5 Wireless Access Control	AC-18 CH-2 SC-40 AC-19 IA-3 SI-4 CA-3 SC-8 CA-7 SC-17			A161.1 A124.1 A127.1		Kap Your Network Presonal Electronic Device Baueline Hanagement Document Your Network			• Kusitoring • Ketwork Security			48 111		 Network Security Encryption Security Monitoring 	• APO13: Manage Security • DSBS: Manage Security Services	CIP407-5 M	CIP-405-4 N3 CIP-407-4 Na	0P-005-3 N3 0P-007-3 Na	15-81 15-86 16-12 1025-11		Monution Security Nanapment
16 Account Monitoring & Control	AC-2 (L-7) AC-3 IR-5 SI-4 AC-7 IR-10 SI-4 AC-11 SC-17 AC-12 SC-33	MLAG-1 MLAG-4 MLMT-3	 CRED: Geodestials and Authentication Management 	A9.1.1 A92.1 - A92.6 A9.3.1 A9.4.1 - A9.43 A11.2.8		- Une Auron - Ranfine Management - Leg Management	ы		• Kanging Une Privileges	- Access Control	• Configuration of S2. and TES	11 - 13 17 - 14	hone Louisineer ad Rodiczie E 144.1853(2): South Assesses ad Tainig - Pareed Rospost E 144.105(4): South Assesses A	 Authentication and Acora Controls 	= APO13: Manage Security = DSD3: Manage Security Services	(1P-405-5 N) (1P-405-5 N2 (1P-407-5 M)		CIP-805-3 K3 CIP-807-3 K5 CIP-807-3 Ka	148-02 148-09 - 148-12 1925-14 1925-16 1925-20	3: Identity Credential & Access Management	Information Security Ranagement
17 Security Skills Assessment and Appropriate Training to Fill Gaps		MLAFA MLAFA MLAFA MLAFS MLAFA	• BENY: Security- Nalated Behavior Management	62.2A	A1222	• Initing	21		• User Education & Awarmen			124	 164308(a)S): Searity Awareen and Training - Searity Reminden A 164308(a)S): Searity Awareen and Training - Protection from Mationa Sabware A 164308(a)S): Searity Awareen and Training - Lagier Munitoring A 164308(a)S): Searity Awareen and Training - Lagier Management A 	• Personal Security	• APO13: Manage Security • DSBS: Manage Security Services	(19404-5 N) (19404-5 N2		0P4043 NI 0P4043 N2	HIS-10 H25-85	8: Training and Education	Information Security Ranagement
18 Application Software Security	SA-13 SA-20 S-11 SA-15 SA-21 S-15 SA-16 SC-39 S-16 SA-17 S-10	HL057	• VIL: Valuerability Management	A121.4	A1014 A1252 A1221 A1255 A1224	• Issing	ы				• SQL Injection	ស ស-ស		• Application Security • Sathware Development & Acquisition	• APO13: Manage Security • DSBS: Manage Security Services				AS-41 CCC-42 AS-48 CCC-48 AS-44 NS-48 CCC-41		Information Security Ranagement
9 Incident Response & Management	8-1 8-4 8-7 8-2 8-5 8-4 8-3 8-4 8-10	PUPAG KAR-14 BLK-1 KLR-12 BLK-4 KLR-12 BLK-4 KLR-12 BLK-1 KLR-12 KLR-14 KLR-14	• Plan for Events • Repord to Events	A6.13 A7.2:1 A16.1.2 A16.1.4 - A16.1.7	4414 4821 41311 41321 - 41322	 Incident Imposes and Disaster Recovery Plans 			• beident Ranagement			12.10	 164388(a)(i): Searity Incident Procedures – Response and Reporting B 		AP013: Manage Security DS35: Manage Security Services DS32: Manage Service Reports and Incidents	CIP-408-5 NJ CIP-408-5 N2 CIP-408-5 N3	CIP-408-4 NI CIP-408-4 N2	CIP-408-3 NI CIP-408-3 N2	12F41 - 12F45	9: Incident Response	Mornation Security Ranapment
20 Penetration Tests & Red Team Exercises	042 044 MH4 045 844 MH4 044 94			A1428 A1821 A1823	A41.8 A1522 A1531	• Audie Stratogy						113			APOLI: Hange Security EDDS: Range Security Services MEAIC: Manipe Security Services MEAIC: Manipe, Incluses and Ameri the System of Internal Cantrol						Information Security Hanagement



#3 SOLUTIONS

What problems are you trying to solve?

A Holistic Approach to Cyber Security



Total Solution = 3 Pillars



Lots to choose from ...

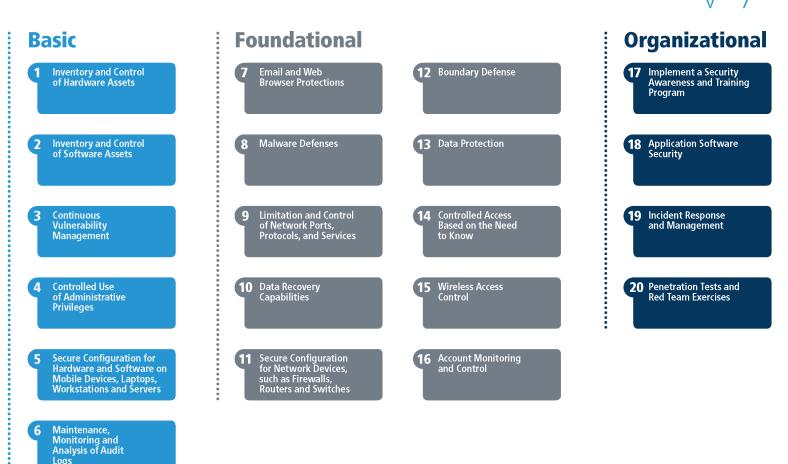


whitelisting sandbox DLP continuous monitoring risk management framework virtualization security controls security governance best practices threat intelligence audit logs maturity model____two-factor authentication user awareness training anti-malware certifications compliance baseline configuration standards on accorden supply-chain security pentetration testing The Fog of More encryption



CIS Controls[™]







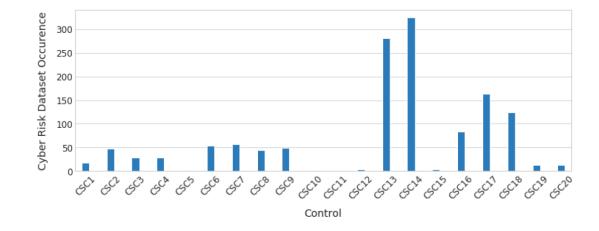


Figure 1: Shows the total number of times a CIS control could have prevented a cyber breach

The 3 most frequently affected controls from our analysis are:

CIS 14—Controlled Access Based on the Need to Know: This covers all the cases when the network was not properly segmented based on application and data sensitivity, e.g. cases when retailer's Point Of Sale (POS) devices were on the same network as regular employee endpoints. It also includes cases when shared folders were not properly protected with access controls and unauthorized people had access to sensitive data such as IP, PII, PHI, PFI, etc. Finally, scenarios such as unencrypted hard drives lost during transport by 3d parties, stolen unencrypted laptops, and disk drives.

CIS 13—Data Protection: This control covers all scenarios related to data stolen from undocumented or misplaced storage locations (laptops, network drives, 3d party cloud providers, etc.), data backups, legacy databases, and applications. Additionally, it includes cases when raw data in the clear text were exfiltrated without detection.

CIS 17—Implement a Security Awareness and Training Program: Covers all cases of fishing and more general cases when the attacker requested an employee to make some action such as making a wire transfer, sending a tax form or other sensitive information. Any unintentional disclosure of sensitive data to the attacker is included as well.

ASMGi



#4 DATA CENTER

Do you outsource your data center? How does your data center impact your Security?

How many of your data centers look like this?



ASMG*i*

Fully compliant solutions

Our compliance expertise runs deep with over **50** compliance-focused engineers.



ITAR

NIST



American Institute of Certified Public Accountants Trust Services Principles for security, and availability



SOC 3 Trust Services Report



Level 1 PCI DSS service provider for colocation and cloud



Information Security Management System standard



HITRUST CSF service provider for colocation and cloud



SOC 1 dual-standard report



Health Insurance Portability and Accountability Act Security Rule





Colocation capability highlights

Nationwide presence and offerings for all customer types

Unique Density Footprint

H

FLEXENTIAL

• Density up to 50kw per cabinet in newer facilities

Flexible Service Options

• Inventory and terms to meet customer growth

Pricing Models To Match Customer Needs

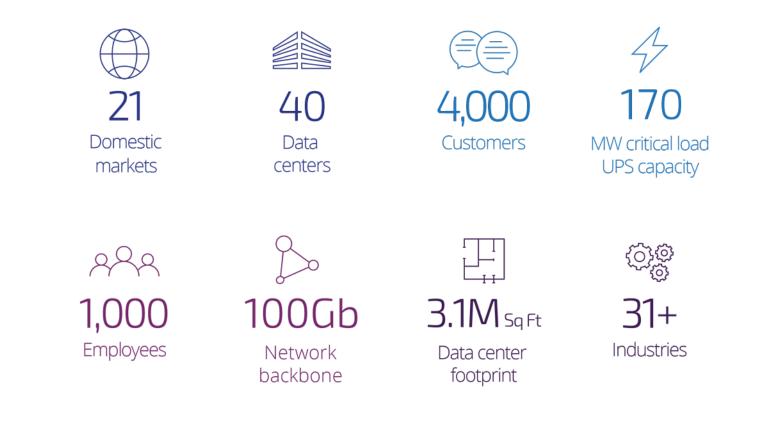
• Fixed and variable billing options

Support points:

- 40 Datacenters
- Wholesale and Retail Colocation capability
- 100% Power SLA
- Team of Experts Available for Design, Implementation and Maintenance Needs

Flexential capabilities

We help organizations optimize their IT transformation journey while simultaneously balancing cost, scalability and security.





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Conclusion + Key Points



Don't recreate the wheel

- Map controls to complete one assessment that meets all requirements
- Quantify Risks to establish priority
- Orchestration + Automation will help meet growing demands
- Leverage Cyber Insurance
- Outsource to trusted partner when capacity or expertise is lacking
- There is strength in numbers! Let's work together to help you ALL succeed!



QUESTIONS?

Upcoming Webinars and Events



Events

- September 25th 4PM Cyber Security Issues in Higher Education panel discussion at the Union League of Philadelphia
- October 21-25 Information Security Summit at The Cleveland I-X Center

Webinars

- September 18 Setting the Trap: Crafty Ways The Bad Guys Use Pretexting To Own Your Network presented by KnowBe4
- October 3 Securing Your Endpoints Why Are Businesses Getting Hit With So Much Malware? presented by ASMGi and Malwarebytes
- October 10 Where Will You Compute Securely? presented by ASMGi and Flexential
- October 17 Do You Know Where Your Data Is And Who Is Accessing? presented by ASMGi and Heureka



Thank You!

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